

# LINE SET PORTFOLIO CHANGES:

## IMPROVING AVAILABILITY & ENHANCING OUR OFFERING

BUILT TO A HIGHER STANDARD<sup>®</sup>  
*American Standard*<sup>®</sup>  
 HEATING & AIR CONDITIONING

### OVERVIEW

#### » AMERICAN STANDARD QUALITY

At American Standard, we are committed to providing quality products that stand the test of time. In order to ensure customer satisfaction, we regularly monitor quality concerns to facilitate the delivery of our brand promise.

#### STOCKED PORTFOLIO CHANGES:

- ▶ Product selected based on top industry SKUs most demanded for our split-system and ductless equipment installation needs
- ▶ Adding 3/8" insulation and EZ Pull insulation options for standard split-system applications
- ▶ Adding single tube insulated line sets for installing convenience in certain applications
- ▶ Shifting ductless line set portfolio to EZ Pull insulation to align with shifting industry trends
- ▶ Consolidating all split-system line sets to no bend, plain ends, with no flare
- ▶ Consolidating stocking to most commonly demanded lengths

Note: Custom sizes and lengths still available for order through Trane Supply

To mitigate OSMI, please work with your DSO Material Planners and Supply Retail Planners to coordinate your local inventory changes and phase in/phase out plans.



Beginning in March 2020, strategic inventory changes will occur to leverage a cohesive stocked portfolio through Residential DSOs and Trane Supply locations.

These changes will position us to improve share of wallet with our customers by:

- ▶ Improving local availability and responsiveness on stocked SKUs
- ▶ Support quicker inventory replenishment
- ▶ Expand the line set portfolio offering through both channels
- ▶ Leverage joint resources and warehousing space more effectively

RES OLD ACCS PART NUMBER	NEW ACCS PART NUMBER	LIQUID	SUCTION	INSULATION	INSULATION TYPE	LENGTH	BEND	PLAIN ENDS	FLARE FITTINGS
	KIT17586	3/8"	3/4"	1/2"	EZ PULL	50	No	Yes	No
TAYREFLN750	KIT16990	3/8"	3/4"	1/2"	STANDARD	50	No	Yes	No
	KIT17583	3/8"	3/4"	1/2"	EZ PULL	35	No	Yes	No
TAYREFLN730	KIT17000	3/8"	3/4"	1/2"	STANDARD	30	No	Yes	No
	KIT16980	3/8"	3/4"	3/8"	STANDARD	50	No	Yes	No
	KIT17001	3/8"	3/4"	3/8"	STANDARD	30	No	Yes	No
	KIT17596	3/8"	7/8"	1/2"	EZ PULL	50	No	Yes	No
TAYREFLN350	KIT16992	3/8"	7/8"	1/2"	STANDARD	50	No	Yes	No
	KIT17593	3/8"	7/8"	1/2"	EZ PULL	35	No	Yes	No
TAYREFLN330	KIT17006	3/8"	7/8"	1/2"	STANDARD	30	No	Yes	No
	KIT16978	3/8"	7/8"	3/8"	STANDARD	50	No	Yes	No
	KIT17002	3/8"	7/8"	3/8"	STANDARD	35	No	Yes	No
TAYREFLN965	KIT17656	3/8"	5/8"	1/2"	MINI SPLIT EZ PULL	50	No	No	Yes
TAYREFLN960	KIT17655	3/8"	5/8"	1/2"	MINI SPLIT EZ PULL	25	No	No	Yes
TAYREFLN060	KIT17650	1/4"	3/8"	1/2"	MINI SPLIT EZ PULL	50	No	No	Yes
TAYREFLN050	KIT17649	1/4"	3/8"	1/2"	MINI SPLIT EZ PULL	25	No	No	Yes
TAYREFLN570	KIT17652	1/4"	1/2"	1/2"	MINI SPLIT EZ PULL	50	No	No	Yes
TAYREFLN560	KIT17651	1/4"	1/2"	1/2"	MINI SPLIT EZ PULL	25	No	No	Yes
TAYREFLN165	KIT17806	1/4"	5/8"	1/2"	MINI SPLIT EZ PULL	50	No	No	Yes
TAYREFLN155	KIT17805	1/4"	5/8"	1/2"	MINI SPLIT EZ PULL	25	No	No	Yes
	KIT17715	NO	3/8"	1/2"	EZ PULL	164	No	Yes	No
	KIT17906	NO	1/4"	1/2"	EZ PULL	164	No	Yes	No
	KIT17907	NO	1/2"	1/2"	EZ PULL	164	No	Yes	No
	KIT17723	NO	5/8"	1/2"	EZ PULL	164	No	Yes	No